# **Field Lining & Painting Services Job Description**

**Position: Team Leader, Field Services** 



# **Job Summary**

Do you hate sitting at a desk all day? Are you interested in working outside in a sports-related industry for a dynamic and growing team? Field Lining and painting is looking for an individual to join our small but growing start-up. We're offering good pay and a part-time/flexible schedule which can quickly turn into a full-time career.

A college degree is not required but we are looking for entrepreneurial individuals who love to work outside and enjoy the challenge, independence and opportunity the small business environment provides.

## **Job Requirements**

- Basic understanding of geometry
- Drivers License
- Flex-Time/Part-Time with some long days of painting
- Varying and flexible schedule which can turn into a full-time business opportunity and career
- In good physical condition; able to walk 10-15 miles per day if establishing and painting 10+ fields in a day
- College degree not required, GED required
- Experience painting fields preferred, not required

# **Responsibilities and Duties**

The Team Leader of Field Services is responsible for the overall wellbeing of the Field Lining & Painting Business as a whole including: managing paint jobs, overseeing clients, securing new work, managing the budget, paying vendors, etc. This position is mainly a painting position which we anticipate evolving into a management position. This position reports directly to Field Lining & Painting Ownership. Specific responsibilities include:

- Field Lining
  - Lead painting jobs at multiple clients across the tri-state region including schools, athletic clubs, indoor and outdoor facilities, etc.

- Mixing and applying paint to various surfaces including natural grass, artificial turf, etc.
- Accurately measure and establish athletic fields including Football, Soccer, Lacrosse, Field Hockey Rugby, Ultimate Frisbee, Flag Football, and more.
- o Manage a small crew of painters to ensure work is done in a timely fashion
- Maintain and clean all paint machinery, ensuring all equipment remains in satisfactory working condition

### • Customer Management

- Communicate via phone and email with clients regarding painting needs, game and practice schedules, etc.
- Maintain weekly, monthly and quarterly schedule for paint jobs and analysis on capacity to secure new jobs to grow business
- o Ensure customer satisfaction with each client following completed work

#### Finance

- Manage purchasing of paint, supplies, and procurement through vendors and negotiate prices
- o Track expenses and submit receipts and expense reports to Bookkeeper
- Follow up with Clients to collect revenues as needed

#### Marketing/Sales

- Provide quotes to prospective clients
- Attend Trade Shows and Conventions to promote the business to prospective sports clubs, school district administers, facility managers, etc.

#### **Qualifications and Skills**

- Ability and familiarity with general machine maintenance
- General understanding of Field Lining paints, machines and use
- Ability to communicate clearly on the phone and in emails with clients
- General Problem Solving skills
- Desired Personality Traits: energetic, communicative, hard-working, interested in growing the business and getting paid for their work

**Field Lining & Painting Services:** We are an athletic field lining company focused on providing our customers with quality, prompt service, time and time again. The *Field Lining & Painting Services* staff shares a passion for sports and contractor service. *Field Lining & Painting Services* reaches across the Tri-State region including PA, DE, NJ and MD.

For more information, please visit our website at <a href="www.FieldLining.us">www.FieldLining.us</a>.